



## Retail Leasing/Landlord Representation

### Adapting to the Evolving Retail Landscape

Recently, the retail landscape has rapidly changed to confront both technological and health safety challenges and Federman is at the forefront of navigating these shifting sands on behalf of the firm's clients including the adaptive re-use of many former retail locations. We serve as leasing counsel to both publicly traded and privately held owners of retail properties throughout the country. Our lawyers understand the delicate balance of interests and uses inherent in designing an appropriate tenant mix and stabilizing retail properties such as regional shopping malls, power centers, neighborhood and community shopping centers, mixed-use properties, landmark urban properties, transit hubs, entertainment and lifestyle centers, and hotels and resorts. Federman lawyers have negotiated all types and sizes of leases, including anchor store leases, junior anchor store leases, in-line mall store leases, restaurant leases, pad leases and ground leases, many of which are with national retailers.

### Portfolio-Wide Retail Leasing Counsel

[Federman attorneys](#) represent many real estate owners and owners on a portfolio-wide basis which allows our firm to assist its clients in establishing uniform leasing practices and procedures throughout our clients' portfolios. In turn, Federman can be efficient and economical in its representation and can assist its clients in streamlining their internal lease administration functions.

### Retail Development and Shopping Center Structuring Expertise

Federman's clients typically consult the firm at the earliest stages of the development of a project, allowing the firm's lawyers to negotiate the letters of intent for the anchor and major store leases. We have extensive experience with all stages of the shopping center development process, including drafting and negotiating declarations, covenants and restrictions, reciprocal easement agreements, planned unit development agreements and construction agreements.

**KEY CONTACTS**



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